



## Funding Policy: 'Pushing' and 'Pulling'

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#### Hospitals = \$55 billion in expenditures/year

Seeking strategies for limitations of Global Budgets? • Transparency

Perceived inefficiencies

Wait times

• Unexplained variation in utilization/cost

No reward for innovation

• Emergency Departments

Alternative Level of Care

No incentive to improve quality



#### **Alternate Level of Care**

- Patients ready to be discharged from hospital
  - No appropriate discharge location ('waiting')
  - 14% of acute care beds
  - 7,500 hospital beds each and every day across Canada
- Discharge lowest cost patients and exchange for higher cost patient?
  - No change in funding

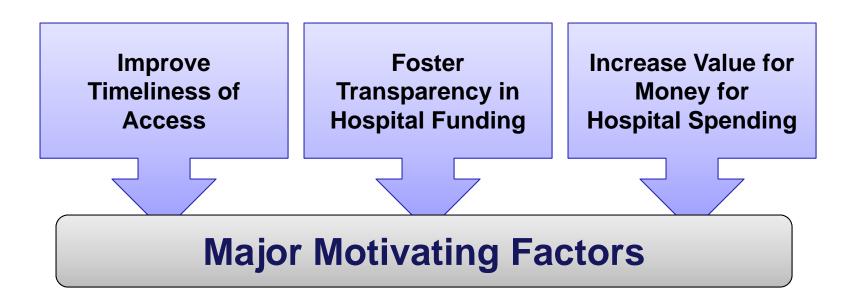


#### **Drivers of hospital funding reform**

- Stimulating productivity and efficiency
- Reducing lengths of stay
- Reducing hospital waiting lists
- Increasing competition between hospitals to improve quality
- Encouraging monitoring and benchmarking
- Reducing excess capacity, increasing transparency in hospital funding
- Facilitating patient choice
- Harmonizing payment mechanisms between public and private providers



## Activity-Based Funding (ABF) 'Rushing In'



- BC, AB, ON; incremental funding in SK, NL
- CMA, BCMA, OMA, OHA, Kirby Commission (v.6)
- International norm
- Much more complex to administer



#### **Pluses and Minuses of ABF**

#### **Opportunities**

Using funding as a 'lever' to increase technical efficiency

- Economic incentives: retain surpluses
- Political incentives

#### Challenges

Problems well known: Rewards Volume....

– No incentive to

- No incentive to coordinate care, fragmented care
- Over-provide profitable services
- Upcoding ....



#### **Decades of Research and Application**

#### Evidence

- Tends to shorten lengths of stay
- Tends to increase the volume of hospitalizations
- Tends to increase spending
- Little evidence of effect on hospital quality

#### No Evidence

- Improves evidence-based care
- Improves effectiveness or appropriateness
- Impact on other sectors
- Provider engagement

....but, neither does global budgeting

#### **Mixed Effects: Efficiency**



#### **Intended and Unintended Consequences**

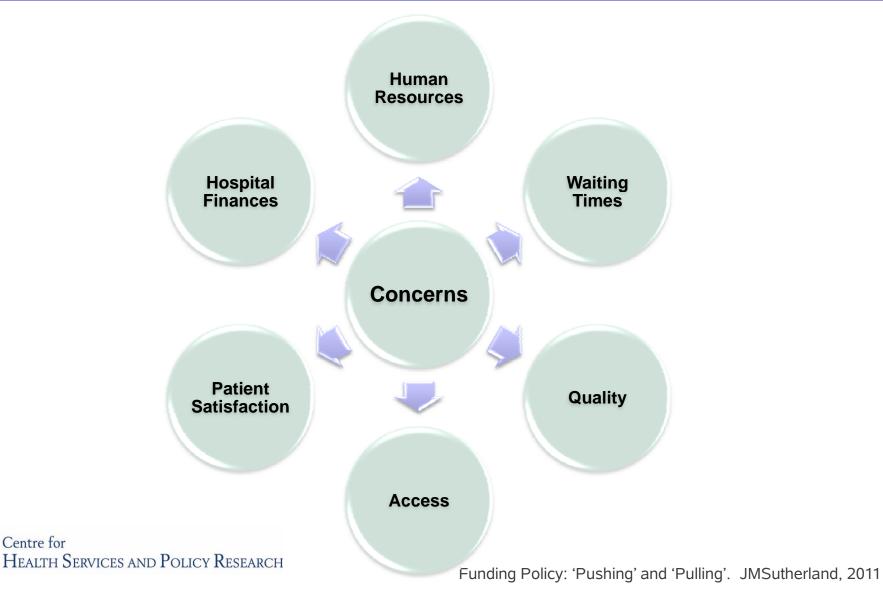
#### Access

- Timeliness
- Geographic access
- Equity of access

....but, neither does global budgeting



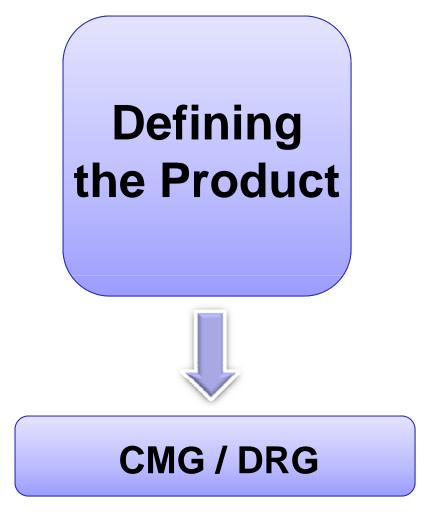
#### **Addressing Common Stakeholder Concerns**



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#### **Payer Defines Product Groups**

- Generally, the payer defines the product groups it is willing to pay for
  - Medicare (DRG)
  - Department of Health, UK (HRG)
  - Department of Health and Ageing, Australia (AR-DRG)





#### **Cost Data Used to Set Price**

# Setting the Value/Price



#### Payment

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#### What components are in?

- Ontario Case Costing Initiative, Alberta costing
- Charge data (DRG)
- Micro-costing studies, Australia (AR-DRG)
- Hospital financial data (UK, HRG)

#### **Incentives of Activity-Based Funding**

- ABF creates incentives for hospital 'volume'
  - Salaried physicians
  - Fee-for-service physicians
  - Other incentives
- Aligning hospital and physician incentives: to what end?
- Transactional costs for designing, implementing and maintaining ABF framework



#### When the Price is Not Right

#### Expanded Use Of Imaging Technology And The Chall Of Measuring Value Get

The benefits of expanded imaging might not be patients' disease outcomes.

by Laurence C. Baker, Scott W. Atlas, and Chris

ABSTRACT: The availab ing (MRI) scanning has g document the relationsh tentially important sourd dressed if value is to be be valuable because it p though evidence for impr thus, a particularly impor be quantified. [Health Af

#### When The Price Isn't Right: How Inadvertent Payment Incentives Drive Medical Care

If payment rates are not made more accurate, another powerful driver of health cost trends could be created.

Getting The Price Right:

Cardiovascular Services

Medicare Payment Rates For

#### by Paul B. Ginsburg and Joy M. Grossman

**ABSTRACT:** Unintended overpayment of some services, in combination with other market factors, is driving increased use of expensive care, which in turn could be an important driver of health care cost trends. Reimbursement systems are highly dependent on provider charge data that rarely provide accurate and up-to-date indicators of relative costs. As a result, newer services, in which productivity is increasing over time, tend to be more lucrative. As the largest payer, and one whose reimbursement policies are followed by private insurers and Medicaid programs, Medicare can address this issue by taking steps to make its prospective payment rates reflect relative costs more accurately.



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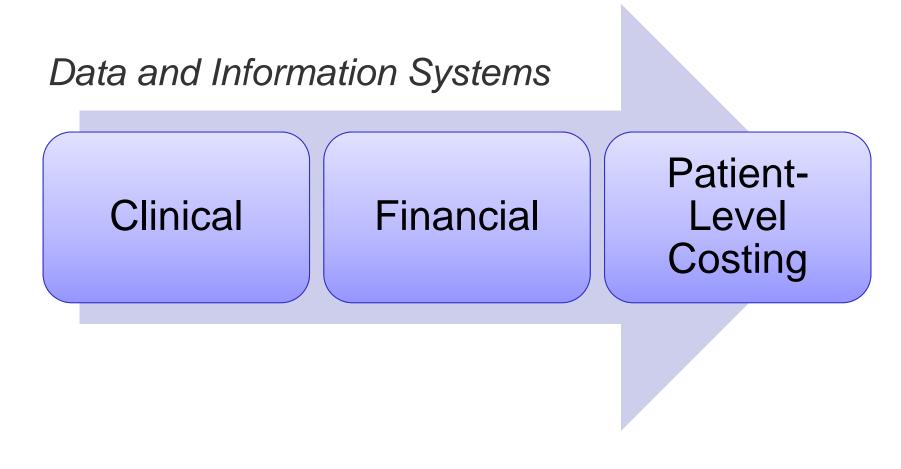
those prices. We find that

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### **Costing Methods**

	THE IMPACT OF USING DIFFERENT COSTING METHODS ON THE RESULTS OF AN ECONOMIC EVALUATION OF CARDIAC CARE: MICROCOSTING VS GROSS-COSTING APPROACHES
ORIGINAL PAPER	IVE) <sup>a,c</sup> , WILLIAM A. GHALI <sup>a,b,c</sup> , CAM DONALDSON <sup>d</sup> BRADEN J. MANNS <sup>a,b,c,*</sup>
Comparing methodologies for the services	cost estimation of hospital alth Sciences, University of Calgary, Calgary, Alta., Canada   ine, University of Calgary, Calgary, Alta., Canada   ine, University of Calgary, Calgary, Alta., Canada   ELSEVIER   Health Policy 56 (2001) 149–163   www.elsevier.com/locate/healthpol
S. S. Tan · F. F. H. Rutten · B. M. van Ineveld · W. K. Redekop · L. Hakkaart-van Roijen	se .d
Received: 25 October 2007/Accepted: 20 February 2008/Published © Springer-Verlag 2008	Using computerised patient-level costing data for setting DRG weights: the Victorian (Australia) cost weight studies
Abstract The aim of the study was to determine whether the total cost estimate of a hospital service remains reliable when the cost components of bottom-up microcosting were replaced by the cost components of top-down microcosting	Monash University Health Economics Unit, Hospital Services Research Group, P.O. Box 477, W. Heidelberg VIC 3081, Australia
or gross costing. Total cost estimates were determined in representative general hospitals in the Netherlands for appendectomy, normal delivery, stroke and acute myocar dial infarction for 2005. It was concluded that restricting	Received 8 April 2000; accepted 16 November 2000
Centre for Health Services and Policy Resea	Abstract Casemix-funding systems for hospital inpatient care require a set of resource weights Funding Policy: Pushing and Pulling. JMSutherland, 201

#### **Can ABF be credibly executed in Canada?**





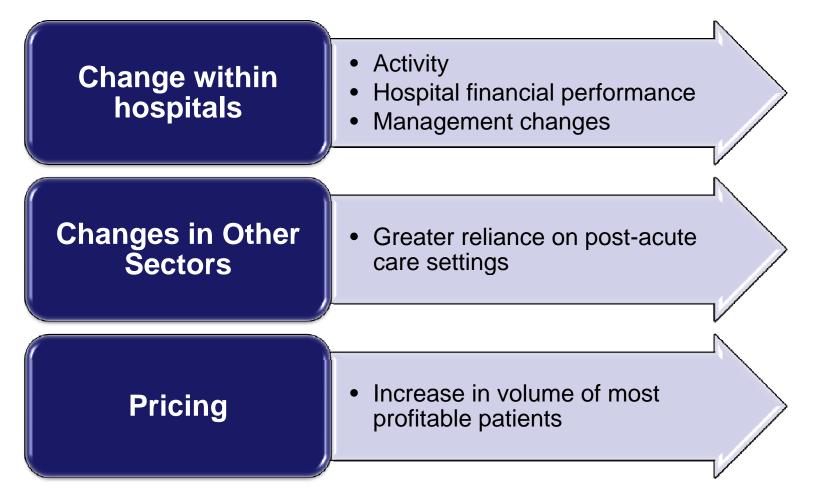
#### What are key implementation challenges?

- Determining desirable levels of activity
- Spending 'caps' to limit growth of activity
- Long-term commitment needed for hospitals to respond to incentives
- Phased implementation (How quickly and to what level)
- Adjust payment amounts away from 'average'

• Quality



#### What are known risks?





#### **Important success factors?**

Vision and *leadership* 

**Political** risk related to changing hospital activity, capacity

Understanding the effects of natural geographic monopolies

Applicability in less-populated, rural provinces/regions

Understanding demand and supply of **post-acute** services



#### **Maintaining credibility**

#### Coding Quality

- Surveillance efforts should be aligned with funding incentives
- Framework for nonadherence to standards
  - Attribution of responsibilities

#### **Continuous Attention**

- Quality
- Access
- Prices and Volumes



#### What's the 'Pull'?

- ABF creates incentives to increase volume of hospitalbased care
- What are the incentives for post-acute providers?
  - Silo-based funding
  - Rehabilitation, Chronic care, Residential/Long-term care, Home care
- No incentives to change intensity/capacity to absorb changes in volume or intensity of acute care
  - Global funding, per diem funding



#### What's the 'Pull'?

**Rehabilitation: Episode-based payment** 

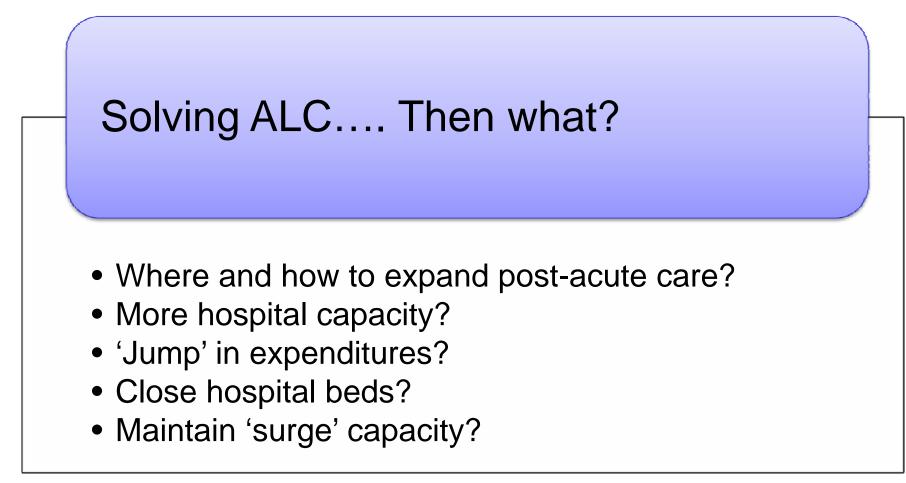
- Incentives for volume
- Shortened lengths of stay
- Effects on quality unknown

Long-term care: Per diem-based payment

- Efficiencies observed
- Staffing mix changes
- Being implemented in Alberta

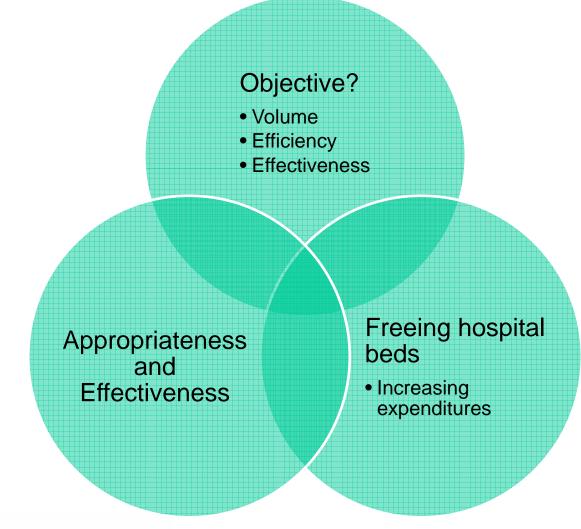




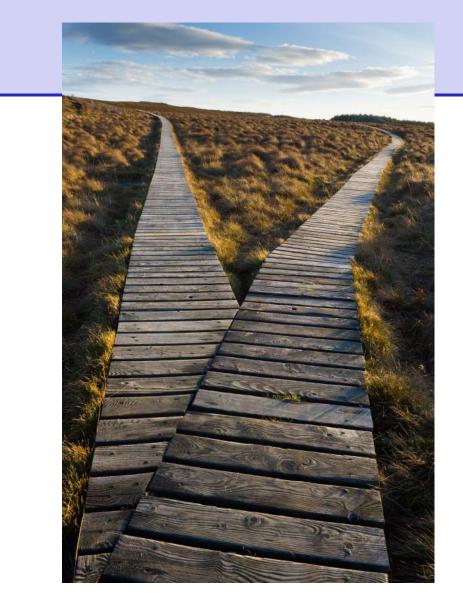




#### Understanding what is needed?







## Thank you!

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